

THE STATE OF CANNABIS POLICY IN CALIFORNIA'S CITIES & COUNTIES

TOPLINE SUMMARY

Type of Retail Sales Allowed	Number of Jurisdictions Allowing Legal Retail Sales and Californians Covered (% Jurisdictions [†] ; % Californians Covered)						
	2025	2024	2023	2022	2021	2020	2019
Sale by Storefronts Allowed	210 (39%; 55%)	207 (38%; 55%)	196 (36%; 53%)	179 (33%; 50%)	166 (31%; 49%)	150 (28%; 46%)	136 (25%; 45%)
Sale by Delivery Only with Local Businesses Allowed	43 (8%; 7%)	37 (7%; 6%)	28 (5%; 4%)	33 (6%; 4%)	32 (6%; 4%)	45 (8%; 5%)	
Sale by Delivery Only from Outside	80 (15%; 8%)	76 (14%; 7%)	74 (14%; 6%)	75 (14%; 6%)	79 (15%; 6%)	76 (14%; 7%)	115 (21%; 11%)
Any Retail Sales Allowed	333 (62%; 70%)	320 (59%; 67%)	298 (55%; 63%)	287 (53%; 61%)	277 (51%; 60%)	271 (50%; 58%)	251 (47%; 55%)
Total							

[†]Out of 539 cities and counties for 2019-2024 and out of 540 for 2025.

Percent of California Cities and Counties that Allow Retail Sales that Passed at Least One Recommended Policy across the Retail Policy Categories

Retail Policy Categories	Among Cities and Counties Allowing Each Type of Sale*																
	2025			2024			2023			2022			2021			2020	2019
	Stores	Delv In/Out	Delv Out	Stores	Delv In/Out	Delv Out	Stores	Delv In/Out	Delv Out	Stores	Delv In/Out	Delv Out	Stores	Delv In/Out	Delv Out	Stores	Stores
Retailer Requirements	93%	98%	100%	92%	98%	100%	92%	97%	100%	91%	97%	100%	90%	97%	100%	91%	90%
Taxation & Prices	85%	29%	15%	84%	28%	16%	82%	36%	17%	81%	37%	14%	81%	35%	16%	79%	79%
Product Limits	5%	0%	1%	5%	0%	1%	5%	0%	1%	6%	0%	1%	7%	0%	1%	5%	4%
Marketing	61%	27%	4%	61%	28%	4%	61%	33%	3%	65%	29%	3%	65%	27%	4%	59%	53%
Smoke-free Air	77%	35%	20%	78%	37%	19%	78%	46%	19%	79%	40%	20%	80%	35%	19%	79%	82%
Equity & Conflicts of Interest	53%	2%	0%	54%	2%	0%	54%	3%	0%	53%	5%	0%	51%	5%	0%	50%	43%

***Stores** = Cannabis retail sales allowed by storefront retailers AND may be allowed by delivery. **Delv In/Out** = Cannabis retail sales allowed only by delivery from delivery businesses located inside the permitting jurisdiction AND may be allowed from retailers located outside the jurisdiction. **Delv Out** = Cannabis retail sales allowed only by delivery from retailers located OUTSIDE the permitting jurisdiction.